



CHARTER MANAGEMENT

For the owners of large yachts, the benefits of a customised Nigel Burgess Charter Management Programme are clear: it optimises revenue, keeps your yacht in beautiful condition, and makes for a happy and highly motivated crew.

The complexities of charter administration and marketing need to be expertly co-ordinated in line with the way each yacht is used by her owner. Whether the plan is for year-round chartering, or only a few well-selected seasonal charters, every yacht in our Charter Management Programme is presented in the right place, in the right way, at the right time and to the right potential clients. The Nigel Burgess Group has an in-depth knowledge of the worldwide charter industry, which is increasingly regulated and, in conjunction with our yacht management division, can provide guidance on the many codes of practice and regulations relating to chartering. Our Charter Management Programme includes advice on the following:

- > Charter legislation
- > Contractual agreements
- > Charter finance administration
- > Tax and insurance considerations
- > Maritime & Coastguard Agency (MCA) Code of Practice
- > International Safety Management (ISM) Code
- > International Ship & Port Facility Security (ISPS) Code
- > Domestic Safety Management (DSM) Code
- > Charter marketing campaigns

With some 60 yachts in our charter fleet, our current portfolio ranges from a 105ft (32m) sailing yacht up to a 297ft (90.60m) motor yacht, and we are always happy to provide a full appraisal of any yacht's charter potential.

For details of our customised Charter Management Programme, please contact any Nigel Burgess office.

NIGEL BURGESS